



Warehouse floor re-leveling, with no disruption to operations

Geobear is the new name for URETEK – re-leveling floors using ground injection.

geobear

0800 084 3503
www.geobear.co.uk

MAKING AN 'IMPACT' AT THE NEC

Impact Handling sets the pace at Multimodal 2018



Welcome to the April 15th edition of Warehouse & Logistics News. Don't miss our preview in this issue of the Multimodal 2018 Show, taking place at the NEC Birmingham from May 1st-3rd and to which Warehouse & Logistics News is once again proud to be an official media partner.

Now in its eleventh year, Multimodal is the UK and Ireland's premier freight transport, logistics and supply chain management event, representing every aspect of the industry under one roof. The show targets the key vertical business sectors, and covers all modes of transportation.

Staying with Multimodal 2018, our front cover story features Impact Handling, one of the Show's major exhibitors, on Stand 3031, who have recently been appointed sole UK material handling equipment supplier by

Sanko Gosei UK, a major precision injection moulding manufacturer provider to the automotive industry. Impact is the sole UK distributor of Konecranes Lift trucks and parts, supplying Kone SMV Forklift trucks, Reach Stackers and Container Lift trucks.

Sanko Gosei's new exclusive five year rental agreement with Impact Handling sees them take delivery of the latest Cat Lift Trucks GP25 and GP18 machines, complemented by a 16 tonne Konecranes Lift Truck, a Flexi narrow-aisle Forklift and two Scrubber Driers, all from Impact's premium brand product portfolio. The flexible deal involves regular truck renewals and means Sanko Gosei effectively have a new fleet every two and half years.

Staying with forklifts and other warehouse trucks, in our Motive Power feature, we review the options for switching to cleaner

power sources. Amazon and Walmart have shown their confidence in hydrogen forklifts by each committing US\$600 million for them. At present, hydrogen is reckoned to be 10% cheaper over an average forklift's 10-year life span but falling prices look like soon making that figure outdated. LPG is gaining ground as a cleaner fuel for IC engines but diesel engine makers have cut their emissions drastically. Meanwhile, on the battery front there's strong interest in the new lithium-ion technology, but lead-acid systems are holding up and aren't going away any time soon.

Also in this issue, our Warehouse Lighting feature reminds us about the Energy Act 2011, which came into force on April 1st, setting a new legal standard for minimum energy efficiency for rented commercial buildings, including warehouses. Rising demand is lowering the

cost of energy-saving LEDs, but a more economic option could be LED HID retrofit lamps, which allow end users to keep their existing light fittings and fixtures.

And finally, returning to the Multimodal show, as our preview makes clear there's plenty of food for thought for visitors to the NEC regarding power sources, warehouse lighting, and other equipment as well as a host of suppliers from across the market to solve your transport and logistics requirements. If you're going to Multimodal, make a date to come and see us on Stand 9016.

James Surridge

JAMES SURRIDGE
Publishing Editor
james@warehousenews.co.uk

APRIL 15TH

Industry News 1-13

4 Briggs go extra mile for charity partnership.

7 dap UK Ltd opens state-of-the-art warehouse in Great Yarmouth.

Power Sources 14-16

14 EBT Industrial introduces Lucas Motive Power.

15 Fronius Perfect Charging at CeMAT.

Fork Truck News 17-19

17 Hyster Europe showcases intralogistics capability at LogiMAT.

18 Global forklift truck provider opens new Northampton depot.

Logistics News 20

20 Electric and Hybrid Transport Refrigeration from Thermo King and Frigoblock at CV Show 2018.

Warehouse Lighting 21-24

24 Goodlight gives more light for less at Network Rail's Liverpool Street Station.

Products 25-27

26 Renovotec launches Zebra rugged managed print service.

27 Empteezy cleans up with its new range of spill containment products.

Classifieds 28-30

Quote Unquote 31

31 Sophie Johnson at Advanced Handling and Storage speaks to us.

Indigo appoints Group CEO and expands executive leadership team



Indigo Software is delighted to announce that former COO, Darren Baxter, has been appointed as the company's new Group CEO, to lead a newly expanded executive team following the recent appointment of Tony Sweeney as Non-Executive Chairman.

Darren will assume overall responsibility for Indigo's global business operations, supported by Bill Ginn as Chief Financial Officer, Mike Hill as CEO for Asia Pacific, Mark Leavy and Colin Hough in Sales Management and Peter McLane as Non-Executive Director.

"Technology aside, one of the biggest factors behind Indigo's continued success is our uncompromising customer focus and the emphasis we place on ensuring we exceed customer expectations. This will continue as we look ahead

and consider how to improve and grow our company, by taking full advantage of technological advances and new commercial opportunities," says Darren Baxter, Group CEO at Indigo Software.

As the technology being used within the warehouse continues to advance at a rapid rate, Darren's new remit as Group CEO will include continuing to develop the features and functionality offered by Indigo WMS and to identify ways it can be integrated with new and emerging technologies. These include Artificial Intelligence, the Internet of Things, Blockchain, Augmented Reality, robotics and automation technology, plus the new generation of mobile voice recognition applications, such as Alexa and SIRI.

INDIGO
www.indigo.co.uk

Need more covered loading bays due to adverse weather conditions?

We've got you covered.
01635 202979
www.aganto.co.uk

AGANTO
TEMPORARY WAREHOUSE SOLUTIONS

ATL appoint new MD

Logistic service provider ATL has appointed a new Managing Director, Jon Ward.

Jon brings with him a wealth of experience to the previously family-run company, after working as Managing Director in the automotive industry for Mitas Tyres UK and Westfalia



Automotive GmbH, as well as Sales Manager for Lite-On Automotive Electronics BV.

Jon's extensive commercial experience will further support the ambitious company's journey of growth, after it recently created a 32,000 pallet distribution centre and vehicle maintenance unit.

ATL will see former directors Pete and Joey Ascott step away from the business to become Chair and Vice-Chair of parent company Foston Park Ltd.

ATL
www.twitter.com/ATLogistics

Director joins Port of Tyne

The Port of Tyne has appointed Mark Stoner as Chief Financial Officer.

Mark joins the major UK port from his previous role as Group Finance Director at marketing services provider Communis plc - having started his career with British Steel, before holding senior positions at



Rolls Royce Industrial Power Group, Siemens Microelectronics, KPMG, and Atmel North Tyneside.

Originally from Preston, Lancashire - Mark has lived in Northumberland for 20 years and gained an MBA at Northumbria University. He says, "It's exciting to join the Port of Tyne at a time of real change and opportunity for the ports sector - it's a 'real business' with the Port providing a direct benefit to the North East."

PORT OF TYNE
www.portofityne.co.uk

KRL bolsters team

A leading UK transport and third-party logistics specialist has continued to grow its team with the appointment of a new sales manager.

Yvette Styer joins



Kingscote Rojay Ltd. (KRL), a member of Palletways, Europe's largest and fastest growing express palletised freight network, from GKN Freight Services where she was an operations coordinator. Yvette brings a wealth of international experience to KRL having worked in the Air and Sea logistics sector with companies such as DHL and Hellmann Worldwide Logistics.

PALLETWAYS
www.palletways.com